

# Significant year for Geldards Corporate team in 2023

Geldards Corporate team advised on some major deals in 2023 valued at over half a billion pounds.

It proved to be another busy and extremely successful year for the team, despite global economic and political uncertainty continuing to impact on M&A transactions as a whole.

The highly skilled Corporate team works across multiple sectors and over the course of the year completed **70 major deals**. From early stage investments, to business disposals with a consideration value of **more than £100m** and high profile transitions of businesses to employee ownership.

With specialist skills and in-depth market knowledge covering sectors including healthcare, technology, pharmaceuticals and food & drink, the team is gearing up for another productive year ahead.

"Outstanding communication and responsiveness from Geldards throughout the process, including post-close."

Chambers & Partners 2024

"2023 was another busy year for the team. We have continued to see an active investment market for companies in the technology sector. Looking ahead, we expect the trend of businesses transitioning to Employee Ownership to continue as a favourable succession option. We look forward to helping even more businesses realise their goals in 2024."

**Andrew Morris, Corporate Partner** 

"It's a real pleasure to help so many businesses achieve their growth ambitions. We relish the relationships we build up with our clients and it's very satisfying to work closely with businesses of all sizes to help them secure their future."

Debra Martin,
Corporate Partner



Market leader in advising

## Employee Ownership Trusts (EOTs)

Substantial sector growth in both



Increasingly acting for international clients exploring

Food & Drink & Technology MSA

EInvestment

(E) High profile investment deals in the UK & overseas totalling over

£500,000,000

2023 Highlights

# Deal Highlights

In 2023 Geldards Corporate team advised businesses, entrepreneurs and management teams in the UK and internationally on a variety of cross-border acquisitions and disposals, venture capital and private equity investments, and complex group restructuring exercises.

"The support and guidance which Geldards provided on our acquisition was exceptional."

Mike Boswell, Managing Director of Plastribution Group

**\** 

#### **Good Food Wines**

#### Shareholder sale

Advising the shareholders of leading specialist ingredient business Good Food Wines on its sale to Kiril Mischeff Ltd to capitalise on significant revenue synergies.

#### **Plastribution Group**

#### Major acquisition

Advising leading UK plastics raw materials distributor Plastribution Group on the acquisition of thermoplastics sheet supplier Eagle Plastics.

#### **Thomas Carroll Group**

#### Transition to Employee Ownership Trust

Advising South Wales based insurance group on the set up of the new employee ownership structure and all aspects of the transition process. A transfer to employee ownership helped to secure the long term future for Thomas Carroll's 180+ employees.

A significant transaction in both the South Wales and UK insurance market.

#### **Institutional Funder**

#### Establishing new investment funds

Advising an institutional funder on establishing two new investment funds, making funds of around £100m available to SMEs throughout the UK.



## Practice Heads

Our multi-skilled team brings together lawyers with vast experience in advising businesses and their owners on a wide variety of corporate transactions.





#### **Andrew Morris**

Partner, Cardiff

+44 (0)29 2039 1744 +44 (0)7775 835 712 andrew morris@geldards.com

"Andrew Morris is at the top of his game." Legal 500 2024

#### Debra Martin

Partner, Derby, Nottingham & London

+44 (0)1332 378 355

+44 (0)115 983 3650

+44 (0)20 7620 0888

+44 (0)7867 502 379 debra.martin@geldards.com

"The support and guidance which Debra and the Geldards team provided on our recent acquisition was exceptional."

Mike Boswell, Managing Director Plastribution Group

# **Key Lawyers**



Partner, Cardiff

+44 (0)29 2039 1702 +44 (0)7788 421 507 karl.baranski@geldards.com

"Karl is really responsive and he is a very reliable, experienced lawyer."



Alex Buller Partner, Cardiff

+44 (0)29 2039 1733 +44 (0)7423 451 078 alex.butler@geldards.com

"We found Alex Butler's availability, engagement and communication to be Legal 500 2024



Jenny Chatten

Partner, Nottingham

+44 (0)115 983 3753 +44 (0)7425 629 545 jenny.chatten@geldards.com

"I have enjoyed working with Jenny and would recommend her services to any business owner." Client Quote



Partner, Derby

+44 (0)1332 378 397 +44 (0)7714 093 276 simon.davers@geldards.com

"He is always available at any time, not just 9-5, which in our industry that is not a 9-5 business is key." Legal 500 2022



Andrew Evans Partner, Cardiff

+44 (0)29 2039 1761 +44 (0)7968 193 331 andrew.evans@geldards.com

"Andrew is a very knowledgeable lawyer who always offers sound advice tailored to our business and circumstances." Chambers & Partners 2024



Paul Feenan Partner, Nottingham

+44 (0)115 983 3731 +44 (0)7973 420 067 paul.feenan@geldards.com

"Provides very responsive, efficient and great quality advice."



Peter Seary Partner, Nottingham

+44 (0)115 983 3733 +44 (0)7971 552 505 peter.seary@geldards.com

"Excellent across all areas." Chambers & Partners 2024



Senior Associate, Derby

+44 (0)1332 378 347 +44 (0)7526 170 401 sarah.bailey@geldards.com

"Sarah was meticulous in her attention to detail and guided me through the complexities of the multiple legal document."



Manjot Shokar Associate, Derby

+44 (0)1332 378 375 +44 (0)7918 651 674 manjot.shokar@geldards.com

"I would like to thank Manjot and the team for their professional service throughout this complex sale. The support and expertise has been invaluable."

+44 (0)7702 873 729 stewart.knights@geldards.com





Jamie East Solicitor, Cardiff

+44 (0)29 2039 1741 jamie.east@geldards.com "It was a pleasure working with Geldards to secure this major investment."

Adam Bryant CEO of CanSense

### geldards

Cardiff
Derby
London
Nottingham

www.geldards.com info@geldards.com +44 (0)844 736 0006\*